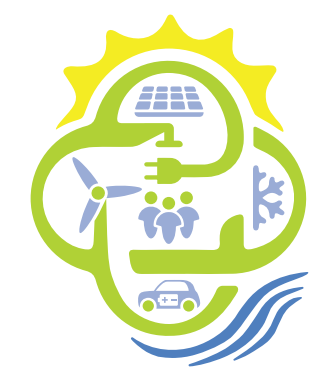


MATURITY SCALE CANVAS



Compile

1

Start a group
and develop
a vision

2

Develop a
project and
create a plan

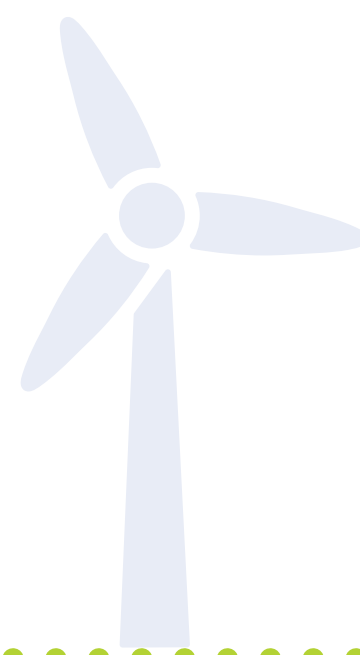
3

Collect resources
and structure
an organisation

4

Maintain and
grow the
community

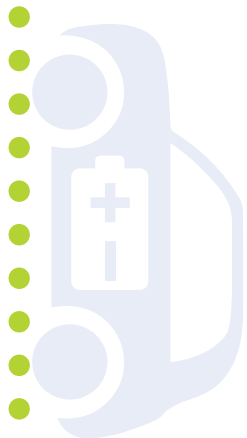
**COMMUNITY
FACTORS**



**TECHNICAL
FACTORS**



**ENVIRONMENTAL
FACTORS**



NUMBER OF MEMBERS

A collective of named, committed members ensures the persistence of the EnC.

Retention of original members ensures knowledge management and a shared organizational identity. Rotation of members ensures that new ideas enter the EnC and that the EnC continuously adapts to a changing energy system. New members need to be integrated into decision making procedures and division of responsibilities.



Compile



ŠTEVILO
ČLANOV

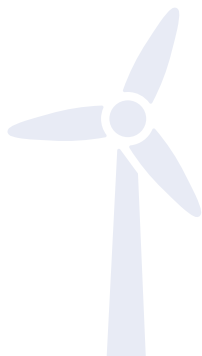
SLOVENIAN

GREEK

ΑΡΙΘΜΟΣ
ΜΕΛΩΝ

**NUMBER OF
MEMBERS**

ENGLISH



SPANISH

NÚMERO
DE SOCIOS



BROJ
ČLANOVA

CROATIAN



PORTUGAL

NÚMERO
DE MEMBROS

NUMBER OF CUSTOMERS / USERS WHO ARE NOT MEMBERS

**A community can provide services
to its members and / or to the
broader community.**

This indicators allows to estimate the customer base of the energy community and the typology of service provided.



Compile

ŠTEVILO
UPORABNIKOV

SLOVENIAN

GREEK

ΑΡΙΘΜΟΣ
ΧΡΗΣΤΩΝ

**NUMBER OF
CUSTOMERS/
USERS WHO ARE
NOT MEMBERS**

ENGLISH

SPANISH

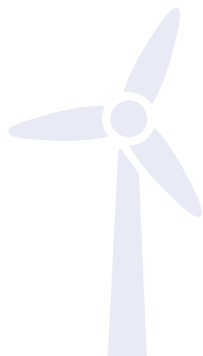
NÚMERO
DE USUARIOS

BROJ
KORISNIKA

CROATIAN

PORTUGAL

NÚMERO DE
UTILIZADORES



DIVERSITY OF MEMBERS

Broad membership by gender, age, and other characteristics of social background reduces risk of political protest from socially excluded groups, and ensures support of the EnC by representatives of various social groups.

However, high diversity may complicate the development of a shared vision, and may reduce efficiency in EnC operations.



Compile

RAZNOLIKOST
ČLANOV

SLOVENIAN

GREEK

ΠΟΙΚΙΛΟΜΟΡΦΙΑ
ΤΩΝ ΜΕΛΩΝ

**DIVERSITY
OF MEMBERS**

ENGLISH

SPANISH

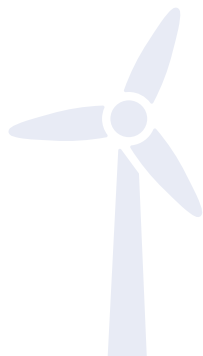
DIVERSIDAD DE
LOS MIEMBROS

RAZNOLIKOST
ČLANOVA

CROATIAN

PORTUGAL

DIVERSIDADE
DOS MEMBROS



QUALITY OF INTERACTION

Inspired by Arnstein's Participation Ladder. Deeper participation leads to stronger commitment of members.

Participatory decisions tend to be better, because they have been scrutinised and refined from multiple perspectives. Close interaction ensures transparency and that all members carry decisions.



Compile

ΚΑΚΟΒΟΣΤ
ΙΝΤΕΡΑΚΤΙΟΝ

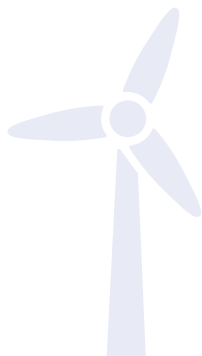
SLOVENIAN

GREEK

ΠΟΙΟΤΗΤΑ
ΑΛΛΗΛΕΠΙΔΡΑΣΗΣ

**QUALITY OF
INTERACTION**

ENGLISH



SPANISH

CALIDAD DE
LA INTERACCIÓN



KVALITETA
INTERAKCIJE

CROATIAN



PORTUGAL

QUALIDADE
DA INTERACÇÃO



SPECIFIC DECISION MAKING RULES

Clear decision making procedures lead to transparency and therefore trust in a EnC.

As new members join the EnC and the EnC's activities evolve, the procedures currently in place should be re-checked whether they are deemed democratic and inclusive by all members, and whether they fit to the current set of activities.



Compile



GREEK

ΕΙΔΙΚΟΙ ΚΑΝΟΝΕΣ
ΛΗΨΗΣ ΑΠΟΦΑΣΕΩΝ

**SPECIFIC DECISION
MAKING RULES**

ENGLISH



SPANISH

NORMAS DE
DECISIÓN
ESPECÍFICAS



POSEBNA
PRAVILA ODLUČIVANJA

CROATIAN

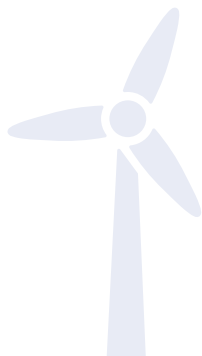
PORTUGAL

REGRAS DE
DECISÃO ESPECÍFICAS



POSEBNA
PRAVILA ZA
ODLOČANJE

SLOVENIAN



INCLUSIVITY OF THE DECISION MAKING

**Inclusivity and community
representativity is crucial for the
development of EnCs**

In order to implement an inclusive governance, the EnC need to include specific inclusivity rules to correct the existing imbalances in the market.



Compile



GREEK

ΣΥΜΜΕΤΟΧΙΚΟΤΗΤΑ
ΤΗΣ ΛΗΨΗΣ
ΑΠΟΦΑΣΕΩΝ

**INCLUSIVITY OF
THE DECISION
MAKING**

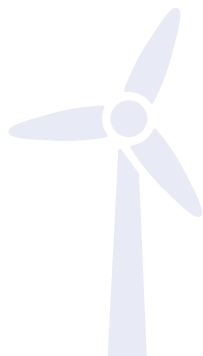
ENGLISH

SPANISH

INCLUSIÓN EN
LA TOMA DE
DECISIONES

SODELOVANJE
PRI ODLOČANJU

SLOVENIAN



SUDJELOVANJE U
DONOŠENJA ODLUKA

CROATIAN



PORTUGAL

INCLUSÃO DA
TOMADA DE DECISÃO



TRANSPARENCY IN THE DECISION PROCESS

**The process of reaching a decision
and the democratic dialogue needs
to be documented in order to
allow for all participants to
participate fully in the EnC.**



Compile



GREEK

ΔΙΑΦΑΝΕΙΑ ΣΤΗ
ΔΙΑΔΙΚΑΣΙΑ ΛΗΨΗΣ
ΑΠΟΦΑΣΕΩΝ

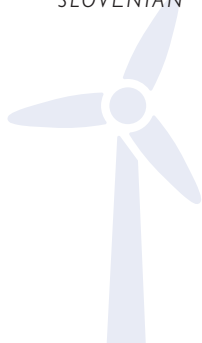
**TRANSPARENCY
IN THE DECISION
PROCESS**

ENGLISH



TRANS-
PARENTNOST
V PROCESU
ODLOČANJA

SLOVENIAN



SPANISH

TRANSPARENCIA
EN EL PROCESO
DE DECISIÓN



TRANSPARENTNOST
U PROCESU
ODLUČIVANJA

CROATIAN



PORTUGAL

TRANSPARÊNCIA NO
PROCESSO DE DECISÃO



COMMITMENT OF MEMBERS

After initial excitement and interest, mature EnCs find it increasingly harder to engage their members in regular decision-making.

Continued involvement of members typically manifests in the attendance at general meetings.



Compile

PREDANOST
ČLANOV

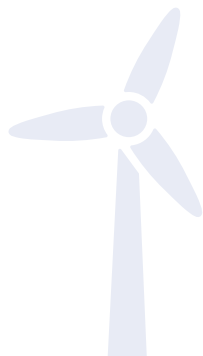
SLOVENIAN

GREEK

ΔΕΣΜΕΥΣΗ
ΤΩΝ ΜΕΛΩΝ

**COMMITMENT
OF MEMBERS**

ENGLISH



SPANISH

COMPROMISO
DE LOS
MIEMBROS



PREDANOST
ČLANOVA

CROATIAN



PORTUGAL

COMPROMISSO
DOS MEMBROS



EFFICACY OF INTERACTION

Ensures that volunteer workforce drives the EnCs mission forward and is not squandered in internal squabble.

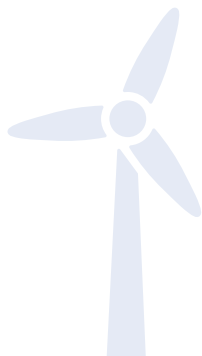
Allows rapid reaction to changes in the energy system.



Compile

UČINKOVITOST
INTERAKCIJE

SLOVENIAN



GREEK

ΑΠΟΤΕΛΕΣΜΑΤΙΚΟΤΗΤΑ
ΤΗΣ ΑΛΛΗΛΕΠΙΔΡΑΣΗΣ

**EFFICACY OF
INTERACTION**

ENGLISH



SPANISH

EFICACIA
DE LA
INTERACCIÓN



UČINKOVITOST
INTERAKCIJE

CROATIAN



PORTUGAL

EFICÁCIA DA
INTERACÇÃO




SHARED VISION

**An jointly agreed mission ensures
cohesion among members.**

After an orientation phase, areas of business activity are narrowed and specified to roles in the energy system the EnC can fulfill regularly.



Compile



SKUPNA
VIZIJA

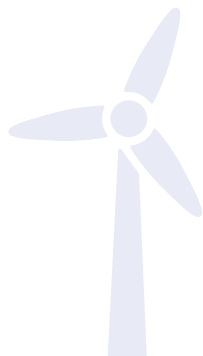
SLOVENIAN

GREEK

KOINO
OPAMA

**SHARED
VISION**

ENGLISH



SPANISH

VISIÓN
COMPARTIDA



ZAJEDNIČKA
VIZIJA

CROATIAN



PORTUGAL

VISÃO
PARTILHADA

NUMBER OF KEY PERSONNEL

EnCs with a single-leadership structure are at high risk of failure, if the single spokesperson drops out for any reason and other members are not prepared to step up

Unclear leadership may incur diffusion of responsibility and lack of ownership for failures. A leadership team puts more diverse expertise (e.g. legal, technical, communication specialists) to use for the EnC; this requires clear assignment of responsibilities and strong cohesion among the team members though.



Compile

ŠTEVILO
OSEBJA

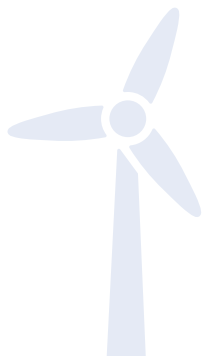
SLOVENIAN

GREEK

ΑΡΙΘΜΟΣ
ΠΡΟΣΩΠΙΚΟΥ

**NUMBER OF KEY
PERSONNEL**

ENGLISH



SPANISH

NÚMERO DE
EMPLEADOS



BROJ
OSOBLJA

CROATIAN



PORTUGAL

NÚMERO DE
TRABALHADORES

DIVERSITY OF KEY PERSONNEL

**High diversity provides a
differentiated skillset, multiple
perspectives and access to
networks for the EnC.**



Compile

RAZNOLIKOST
OSEBJA

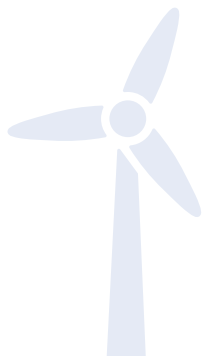
SLOVENIAN

GREEK

ΠΟΙΚΙΛΟΜΟΡΦΙΑ
ΤΟΥ ΠΡΟΣΩΠΙΚΟΥ

**DIVERSITY OF
KEY PERSONNEL**

ENGLISH



SPANISH

DIVERSIDAD
DEL PERSONAL



RAZNOLIKOST
OSOBLJA

CROATIAN



PORTUGAL

DIVERSIDADE DOS
TRABALHADORES



COMMITMENT OF KEY PERSONNEL

Highly committed people are more willing to invest time and resources in order to promote the EnC.

Key personnel act as ambassadors and frontrunners, spreading their commitment to members.



Compile



GREEK

ΑΦΟΣΙΩΣΗ ΤΟΥ
ΠΡΟΣΩΠΙΚΟΥ

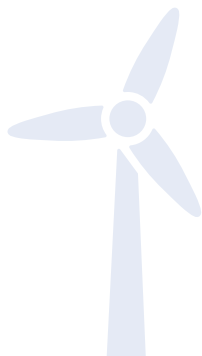
**COMMITMENT OF
KEY PERSONNEL**

ENGLISH



PREDANOST
OSEBJA

SLOVENIAN



SPANISH

COMPROMISO
DEL PERSONAL



PREDANOST
OSOBLJA

CROATIAN



PORTUGAL

COMPROMISSO DOS
TRABALHADORES



SKILLS OF KEY PERSONNEL

Internal availability of skills necessary for the management of the EnC reduced dependency on external help and ensures that skills are applied specifically to the EnC's demand.

Skills may include negotiation, communication, accounting, engineering, planning, lobbying, legal knowledge, etc.



Compile

VEŠČINE
OSEBJA

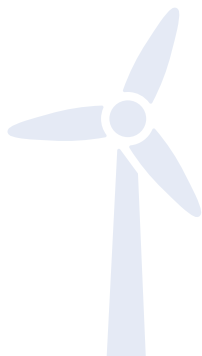
SLOVENIAN

GREEK

ΔΕΞΙΟΤΗΤΕΣ ΤΟΥ
ΠΡΟΣΩΠΙΚΟΥ

**SKILLS OF KEY
PERSONNEL**

ENGLISH



SPANISH

COMPETENCIAS
DEL PERSONAL



VJEŠTINE
OSOBLJA

CROATIAN



PORTUGAL

COMPETÊNCIAS DOS
TRABALHADORES



COMMUNICATION OF KEY PERSONNEL

**Regular coordination of targets,
actions and problems ensures a
smooth functioning of the EnC.**

Informal and unstructured exchange impedes transparency and causes friction loss if information and decisions are distributed in a partial manner.



Compile



GREEK

ΕΣΩΤΕΡΙΚΗ
ΕΠΙΚΟΙΝΩΝΙΑ
ΤΟΥ ΠΡΟΣΩΠΙΚΟΥ

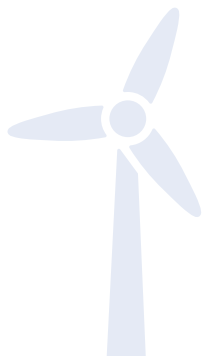
**COMMUNICATION
OF KEY
PERSONNEL**

ENGLISH



INTERNA
KOMUNIKACIJA
OSEBJA

SLOVENIAN



SPANISH

COMUNICACIÓN
INTERNA DEL
PERSONAL



INTERNA
KOMUNIKACIJA
OSOBLJA

CROATIAN



PORTUGAL

COMUNICAÇÃO
INTERNA DOS
TRABALHADORES

OPERATIONAL MARGIN

High profits from EnC activities indicate a healthy business model and allow to build up assets and capital stock.



Compile

OPERATIVNA
MREŽA

SLOVENIAN

GREEK

ΛΕΙΤΟΥΡΓΙΚΟ
ΠΕΡΙΘΩΡΙΟ ΚΕΡΔΟΥΣ

**OPERATIONAL
MARGIN**

ENGLISH

SPANISH

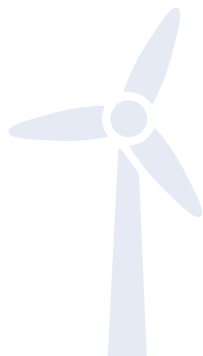
MARGEN
OPERATIVO

OPERATIVNA
MARŽA

CROATIAN

PORTUGAL

MARGEM
OPERACIONAL



AVAILABLE CAPITAL AND ASSETS

**Assets provide financial security
for taking out loans or receiving
external funding.**

In a consolidated business model, upfront
investment costs amortize over time.



Compile



GREEK

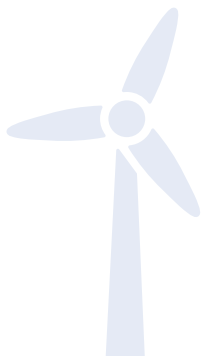
ΔΙΑΘΕΣΙΜΑ
ΚΕΦΑΛΑΙΑ ΚΑΙ
ΠΕΡΙΟΥΣΙΑΚΑ ΣΤΟΙΧΕΙΑ

**AVAILABLE
CAPITAL
AND ASSETS**

ENGLISH

RAZPOLOŽLJIVI
KAPITAL IN
SREDSTVA

SLOVENIAN



SPANISH

CAPITAL
Y ACTIVOS
DISPONIBLES



RASPOLOŽIVI
KAPITAL I IMOVINA

CROATIAN



PORTUGAL

CAPITAL E ATIVOS
DISPONÍVEIS

CASH FLOW RATIO

Positive cash flow provides enough incoming revenues to pay running expenses.



Compile



RAZMERJE
DENARNEGA
TOKA

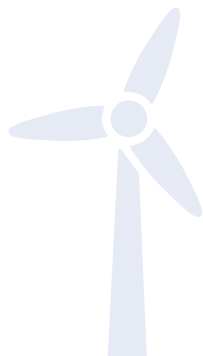
SLOVENIAN

ΔΕΙΚΤΗΣ
ΤΑΜΕΙΑΚΩΝ ΡΟΩΝ

GREEK

**CASH
FLOW RATIO**

ENGLISH



SPANISH

RATIO DE
TESORERÍA



OMJER
NOVČANOG TOKA

CROATIAN



PORTUGAL

RÁCIO DE FLUXO
FINANCEIRO

RETURN ON INVESTMENT FOR MEMBERS OF THE INITIATIVE

Provides an incentive for continued membership.

When interpreting this indicator, consider payback flows (e.g., reduced energy prices, interest rates) and re-investment of profits.



Compile



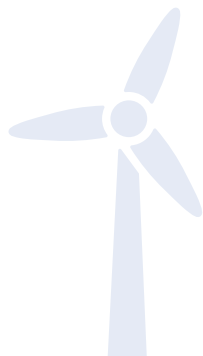
GREEK

ΑΠΟΔΟΣΗ ΤΗΣ
ΕΠΕΝΔΥΣΗΣ, ΓΙΑ ΤΑ
ΜΕΛΗ ΤΗΣ
ΠΡΩΤΟΒΟΥΛΙΑΣ

VRNJEN VLOŽEK
ČLANOM
POBUDE

SLOVENIAN

**RETURN ON
INVESTMENT FOR
MEMBERS OF
THE INITIATIVE**



ENGLISH

SPANISH

RENDIMIENTO
DE LA INVERSIÓN
PARA LOS
MIEMBROS DE
LA INICIATIVA



POVRAT ULAGANJA
ZA ČLANOVE
INICIJATIVE

CROATIAN



PORTUGAL

RETORNO DO
INVESTIMENTO PARA
OS MEMBROS
DA INICIATIVA

ECONOMIC STABILITY

Similar to landing strip for startup companies, i.e. the timeframe within which sustained revenues must be achieved unless the EnC is at risk of collapse.

Resources include monetary capital, but also volunteer workforce.



Compile

EKONOMSKA
STABILNOST

SLOVENIAN

GREEK

ΟΙΚΟΝΟΜΙΚΗ
ΣΤΑΘΕΡΟΤΗΤΑ

**ECONOMIC
STABILITY**

ENGLISH

SPANISH

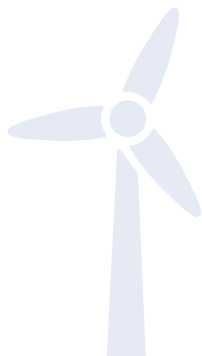
ESTABILIDAD
ECONÓMICA

EKONOMSKA
STABILNOST

CROATIAN

PORTUGAL

ESTABILIDADE
ECONÓMICA



CREDIT STATUS

Financial ratio that allows to estimate the level of independence of the EnC from external funding institutions, mostly banks

The debt structure indicates how the EnC can finance new/expanded activities without expecting an immediate return on investment.



Compile

KREDITNI
STATUS

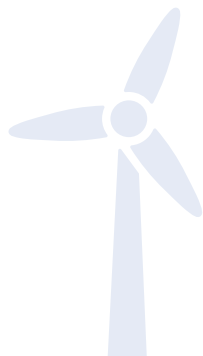
SLOVENIAN

GREEK

ΠΙΣΤΩΤΙΚΗ
ΚΑΤΑΣΤΑΣΗ

**CREDIT
STATUS**

ENGLISH



SPANISH

SITUACIÓN
CREDITICIA



KREDITNI
STATUS

CROATIAN



PORTUGAL

ESTADO
DO CRÉDITO



RELIANCE ON PUBLIC FUNDING

Financial aids, subsidy programs, investment grants, tax exemptions and similar provide a niche environment protected by market forces where an EnC may develop at significantly smaller financial risk.

As an EnC establishes itself on the market, reliance on public funding should gradually phase out.



Compile



GREEK

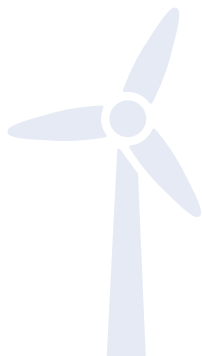
ΕΞΑΡΤΗΣΗ
ΑΠΟ ΔΗΜΟΣΙΑ
ΧΡΗΜΑΤΟΔΟΤΗΣΗ

**RELIANCE ON
PUBLIC FUNDING**

ENGLISH

ZANAŠANJE
NA JAVNO
FINANCIRANJE

SLOVENIAN



SPANISH

DEPENDENCIA
DE LA
FINANCIACIÓN
PÚBLICA

OSLANJANJE NA
JAVNO FINANCIRANJE

CROATIAN



PORTUGAL

DEPENDÊNCIA
DO FINANCIAMENTO
PÚBLICO



INTEGRATION INTO EXISTING INFRASTRUCTURE

Building an own infrastructure dedicated to the EnC can be very expensive and time-consuming and may incur additional maintenance costs.

Leveraging existing physical assets such as grids, power lines and other technical facilities reduces the overall investment volume for providing EnC services.



Compile



GREEK

ΕΝΣΩΜΑΤΩΣΗ
ΣΤΗΝ ΥΦΙΣΤΑΜΕΝΗ
ΥΠΟΔΟΜΗ

INTEGRACIJA
V OBSTOJEČO
INFRA-
STRUKTURO

SLOVENIAN



**INTEGRATION
INTO EXISTING
INFRASTRUCTURE**

ENGLISH



SPANISH

INTEGRACIÓN
EN LA INFRA-
ESTRUCTURA
EXISTENTE



INTEGRACIJA U
POSTOJEĆU
INFRASTRUKTURU

CROATIAN

PORTUGAL



INTEGRAÇÃO NA
INFRAESTRUTURAS
EXISTENTE

BUSINESS PLAN EXIST

**A clear business plan helps to
define milestones, supervise the
progress and ensure common
visions of members.**



Compile

POSLOVNI
PLAN

SLOVENIAN

GREEK

ΕΠΙΧΕΙΡΗΜΑΤΙΚΟ
ΣΧΕΔΙΟ

**BUSINESS
PLAN EXIST**

ENGLISH

SPANISH

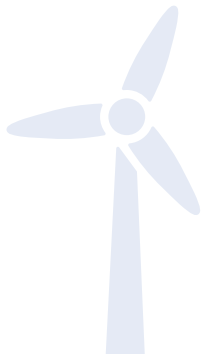
PLAN DE
NEGOCIO

POSLOVNI
PLAN

CROATIAN

PORTUGAL

PLANO DE
NEGÓCIOS



RELATIONSHIP WITH LOCAL AUTHORITIES

Enables access to expert knowledge, support during critical phases and co-design of the (local) energy system.

Announcement and support by authorities may increase public acceptance.



Compile

ODNOS
Z LOKALNIMI
OBLASTMI

SLOVENIAN

GREEK

ΣΧΕΣΗ ΜΕ ΤΙΣ
ΤΟΠΙΚΕΣ ΑΡΧΕΣ

**RELATIONSHIP
WITH LOCAL
AUTHORITIES**

ENGLISH

SPANISH

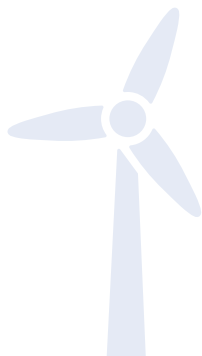
RELACIÓN
CON LAS
AUTORIDADES
LOCALES

ODNOS S LOKALNIM
VLASTIMA

CROATIAN

PORTUGAL

RELAÇÃO COM AS
AUTORIDADES LOCAIS



MEMBERSHIP IN LARGER NETWORKS

Integration into external networks (such as chambers, associations, civil society organisations) shows willingness to share knowledge and the amount of support that can be mobilised.

Membership status refers to formal roles held by the EnC organisation or by key personnel.



Compile



GREEK

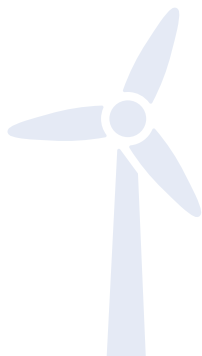
ΜΕΛΗ ΣΕ
ΜΕΓΑΛΥΤΕΡΑ ΔΙΚΤΥΑ

**MEMBERSHIP
IN LARGER
NETWORKS**

ENGLISH

ČLANSTVO
V VEČJIH
MREŽAH

SLOVENIAN



SPANISH

PERTENENCIA
A REDES MÁS
AMPLIAS



ČLANSTVO
U VEĆIM MREŽAMA

CROATIAN



PORTUGAL

PARTICIPAÇÃO EM
REDES MAIORES



BUREAUCRATIC BARRIERS

**Bureaucratic barriers can strongly
slow down the development of
EnCs.**

Membership status refers to formal roles held by
the EnC organisation or by key personnel.



Compile

BIROKRATSKE
PREPREKE

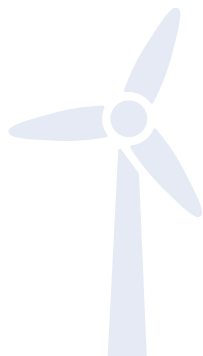
SLOVENIAN

GREEK

ΓΡΑΦΕΙΟΚΡΑΤΙΚΑ
ΕΜΠΟΔΙΑ

**BUREAUCRATIC
BARRIERS**

ENGLISH



SPANISH

BARRERAS
BUROCRÁTICAS



BIROKRATSKE
PREPREKE

CROATIAN



PORTUGAL

BARREIRAS
BUROCRÁTICAS



SUPPORT BY LOCAL COMMUNITY

**Citizens living in the community
where the EnC is active are
potential members and they may
influence local policy-makers to
support the EnC.**



Compile



GREEK

ΥΠΟΣΤΗΡΙΞΗ ΑΠΟ ΤΗΝ
ΤΟΠΙΚΗ ΚΟΙΝΟΤΗΤΑ

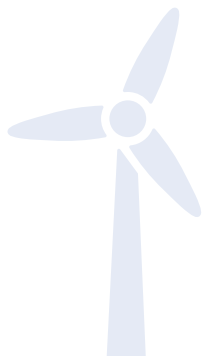
**SUPPORT BY
LOCAL
COMMUNITY**

ENGLISH



PODPORA
LOKALNE
SKUPNOSTI

SLOVENIAN



SPANISH

APOYO DE LA
COMUNIDAD
LOCAL



PODRŠKA
LOKALNE ZAJEDNICE

CROATIAN



PORTUGAL

APOIO DA
COMUNIDADE LOCAL

NUMBER OF SERVICES PROVIDED

A diversified portfolio is more robust against adverse, unforeseen market developments as well as political/regulatory changes.

Multiple services enable an EnC to assume a central role in energy islands.



Compile



GREEK

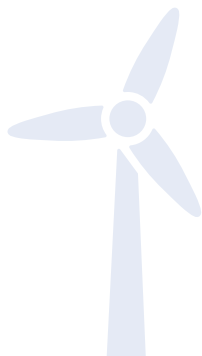
ΑΡΙΘΜΟΣ
ΠΑΡΕΧΟΜΕΝΩΝ
ΥΠΗΡΕΣΙΩΝ

**NUMBER
OF SERVICES
PROVIDED**

ENGLISH

ŠTEVILO
OPRAVLJENIH
STORITEV

SLOVENIAN



SPANISH

NÚMERO DE
SERVICIOS
PRESTADOS



BROJ
PRUŽENIH USLUGA

CROATIAN



PORTUGAL

NÚMERO DE
SERVIÇOS PRESTADOS

RISK REGISTRY

**Specifying risks and
mitigating/contingent actions
enables foresight and early action
on upcoming threats.**

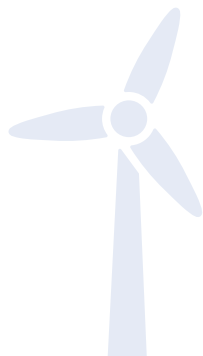


Compile



REGISTER
TVEGANJ

SLOVENIAN



GREEK

ΜΗΤΡΩΟ
ΚΙΝΔΥΝΩΝ

**RISK
REGISTRY**

ENGLISH



SPANISH

REGISTRO
DE RIESGOS



REGISTAR
RIZIKA

CROATIAN



PORTUGAL

REGISTO
DE RISCOS

DEFECTS IN REGULAR OPERATION

Repeated malfunctions, particularly in the initial trial phase after introducing new technologies or services, impair the provision of value to members and undermine trust from external actors.



Compile



GREEK

ΕΛΑΤΤΩΜΑΤΑ
ΣΤΗΝ ΚΑΝΟΝΙΚΗ
ΛΕΙΤΟΥΡΓΙΑ

**DEFECTS IN
REGULAR
OPERATION**

ENGLISH

SPANISH

DEFECTOS EN EL
FUNCIONAMIENTO
REGULAR

POMANJKLIVOST
PRI REDNEM
DELOVANJU

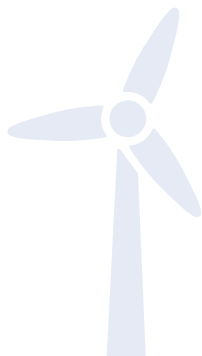
SLOVENIAN

NEDOSTACI U
REDOVNOM RADU

CROATIAN

DEFEITOS NO
FUNCIONAMENTO
NORMAL

PORTUGAL



MATURITY OF APPLIED TECHNOLOGY

A newly developed technology increases the risk of technical difficulties in implementation or even breakdown, makes it difficult to learn from best-practice examples and to convince local communities and politicians.



Compile



GREEK

ΩΡΙΜΟΤΗΤΑ ΤΗΣ
ΕΦΑΡΜΟΖΟΜΕΝΗΣ
ΤΕΧΝΟΛΟΓΙΑΣ

**MATURITY
OF APPLIED
TECHNOLOGY**

ENGLISH



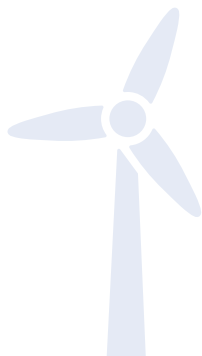
SPANISH

MADUREZ DE
LA TECNOLOGÍA
APLICADA



ZRELOST
UPORABLJENE
TEHNOLOGIJE

SLOVENIAN



ZRELOST
PRIMIENJENE
TEHNOLOGIJE

CROATIAN



PORTUGAL

MATURIDADE
DA TECNOLOGIA
APLICADA

SCOPE OF VALUE PROPOSITION

**Multiple value propositions
(financial gain, social prestige,
environmental action, etc.) attract
and retain more members with
selected interests.**

Robust if public interest in a particular proposition
declines or market demand shifts.



Compile



GREEK

ΠΕΔΙΟ
ΕΦΑΡΜΟΓΗΣ ΤΗΣ
ΠΡΟΤΑΣΗΣ ΑΞΙΑΣ

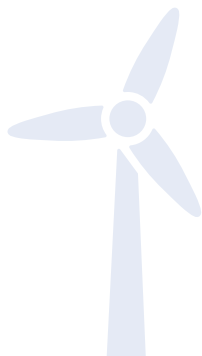
**SCOPE OF
VALUE
PROPOSITION**

ENGLISH



OBSEG
PONUJENE
VREDNOSTI

SLOVENIAN



SPANISH

ALCANCE DE
LA PROPUESTA
DE VALOR



OPSEG PONUĐENE
VRIJEDNOSTI

CROATIAN



PORTUGAL

ÂMBITO DA
PROPOSTA DE VALOR



GROWTH RATE IN ENERGY PRODUCED/ CONSUMED

**An agile and competitive EnC
maintains or even expands its
current market status.**



Compile

GREEK

ΡΥΘΜΟΣ ΑΥΞΗΣΗΣ
ΤΗΣ ΠΑΡΑΓΟΜΕΝΗΣ/
ΚΑΤΑΝΑΛΙΣΚΟΜΕΝΗΣ
ΕΝΕΡΓΕΙΑΣ

OBSEG
PONUJENE
VREDNOSTI

SLOVENIAN

**GROWTH RATE
IN ENERGY
PRODUCED/
CONSUMED**

ENGLISH

SPANISH

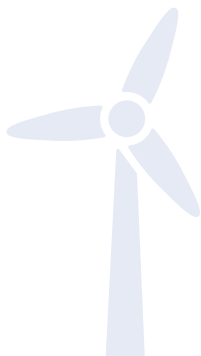
ALCANCE DE
LA PROPUESTA
DE VALOR

STOPA RASTA
PROIZVEADENE/
POTROŠENE ENERGIJE

CROATIAN

PORTUGAL

TAXA DE
CRESCIMENTO DA
ENERGIA PRODUZIDA/
CONSUMIDA



PROPORTION OF ENERGY PRODUCED/ CONSUMED

**Overreliance on production makes
the EnC dependent on feed-in
tariffs and energy price volatility.**

Balance between production and consumption
signals self-sufficiency in energy islands.



Compile

GREEK

ΠΟΣΟΣΤΟ
ΠΑΡΑΓΟΜΕΝΗΣ/
ΚΑΤΑΝΑΛΙΣΚΟΜΕΝΗΣ
ΕΝΕΡΓΕΙΑΣ

**PROPORTION
OF ENERGY
PRODUCED/
CONSUMED**

ENGLISH

SPANISH

PROPORCIÓN
DE ENERGÍA
PRODUCIDA/
CONSUMIDA

DELEŽ
PROIZVEDENE/
PORABLJENE
ENERGIJE

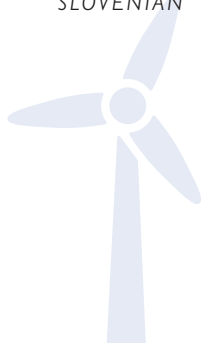
SLOVENIAN

UDIO PROIZVEDENE/
POTROŠENE ENERGIJE

CROATIAN

PORTUGAL

PROPORÇÃO DA
ENERGIA PRODUZIDA
/CONSUMIDA



NUMBER OF EMPLOYEES

Hiring employees indicates the presence of a steady stream of revenues and the dedication to build up organisational economic structures.

Employees provide readily available expertise.



Compile

ŠTEVILO
ZAPOSLENIH

SLOVENIAN

GREEK

ΑΡΙΘΜΟΣ
ΕΡΓΑΖΟΜΕΝΩΝ

**NUMBER
OF EMPLOYEES**

ENGLISH

SPANISH

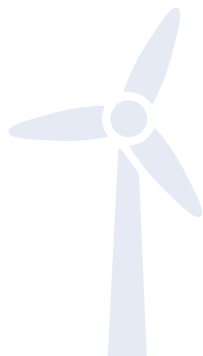
NÚMERO DE
EMPLEADOS

BROJ
ZAPOSLENIH

CROATIAN

PORTUGAL

NÚMERO DE
TRABALHADORES



LEGAL FORM

**Formal contractual capability
enables access to market services
and facilitates collaboration with
external actors.**



Compile

PRAVNA
OBLIKA

SLOVENIAN

GREEK

NOMIKH
ΜΟΡΦΗ

**LEGAL
FORM**

ENGLISH

SPANISH

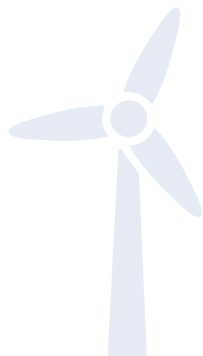
FORMA
JURÍDICA

PRAVNI
OBLIK

CROATIAN

PORTUGAL

FORMA
JURÍDICA



LICENCE OR PERMIT

In order to perform any energy service, licences and permits are necessary to procure at the regulation authorities.

This award of permit or licence is the sinequanon condition of the performance of the service.



Compile



LICENCA ALI
DOVOLJENJE

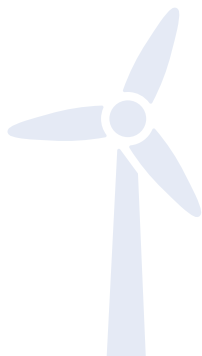
SLOVENIAN

GREEK

ΑΔΕΙΑ

**LICENCE
OR PERMIT**

ENGLISH



SPANISH

LICENCIA
O PERMISO



LICENCA
ILI DOZVOLA

CROATIAN



PORTUGAL

LICENÇA OU
AUTORIZAÇÃO

SUPPORT BY EXTERNAL EXPERTS

Enables access to expert knowledge, support during critical phases and co-design of the (local) energy system.

External actors comprise energy utilities and grid operators, local to national governments, environmental NGOs, civil society, etc.



Compile



GREEK

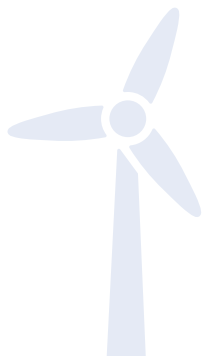
ΥΠΟΣΤΗΡΙΞΗ
ΑΠΟ ΕΞΩΤΕΡΙΚΟΥΣ
ΕΜΠΕΙΡΟΓΝΩΜΟΝΕΣ

**SUPPORT BY
EXTERNAL
EXPERTS**

ENGLISH

PODPORA
ZUNANJJIH
STROKOVNJAKOV

SLOVENIAN



SPANISH

APOYO DE
EXPERTOS
EXTERNOS

PODRŠKA VANJSKIH
STRUČNJAKA

CROATIAN



PORTUGAL

APOIO DE PERITOS
EXTERNOS



LEARNING THROUGH MATERIALS

**Learning is an important aspect to
avoid mistakes.**

EnCs who learn from others have a clear
advantage.



Compile



UČENJE
SKOZI GRADIVO

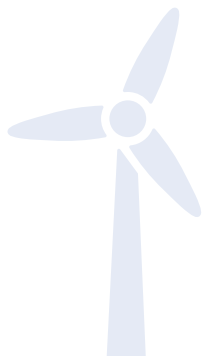
SLOVENIAN

GREEK

ΜΑΘΗΣΗ
ΜΕΣΩ ΥΛΙΚΩΝ

**LEARNING
THROUGH
MATERIALS**

ENGLISH



SPANISH

APRENDIZAJE
A TRAVÉS DE
LOS MATERIALES



UČENJE KROZ
MATERIJALE

CROATIAN



PORTUGAL

APRENDIZAGEM
ATRAVÉS DE MATERIAIS

MEMBERS FEEDBACK MECHANISMS

Successful development of niche innovations requires to reflect on and incorporate the expectations of members.

Feedback may be given orally or in written form, through informal or institutionalized channels; in any case, it should be stated how remarks are received, assessed and acted upon.



Compile



GREEK

ΜΗΧΑΝΙΣΜΟΙ
ΑΝΑΔΡΑΣΗΣ
ΤΩΝ ΜΕΛΩΝ

MEHANIZMI
ZA POVRATNE
INFORMACIJE
ČLANOV

SLOVENIAN



**MEMBERS
FEEDBACK
MECHANISMS**

ENGLISH



SPANISH

MECANISMOS
DE RETRO-
ALIMENTACIÓN
DE LOS
MIEMBROS



MEHANIZMI POVRATNIH
INFORMACIJA ČLANOVA

CROATIAN



PORTUGAL



MECANISMOS DE
REAÇÃO DOS MEMBROS

KNOWLEDGE MANAGEMENT WITHIN KEY PERSONNEL

**Learning from each other ensures
that skills are built up and
experiences enter EnC procedures.**

Retaining knowledge if key personnel leave the EnC. Training key personnel in taking over other duties or in substituting for other personnel who withdraw temporarily.



Compile



GREEK

ΜΗΧΑΝΙΣΜΟΙ
ΑΝΑΔΡΑΣΗΣ
ΤΩΝ ΜΕΛΩΝ

MEHANIZMI
ZA POVRATNE
INFORMACIJE
ČLANOV

SLOVENIAN




**KNOWLEDGE
MANAGEMENT
WITHIN KEY
PERSONNEL**

ENGLISH



SPANISH

MECANISMOS
DE RETRO-
ALIMENTACIÓN
DE LOS
MIEMBROS



UPRAVLJANJE
ZNANJEM UNUTAR
KLJUČNOG OSOBLJA

CROATIAN

PORTUGAL



GESTÃO DO
CONHECIMENTO
DENTRO DO
PESSOAL-CHAVE

COACHING OF MEMBERS BY KEY PERSONNEL

**The energy community is a
mechanism for empowerment of
consumers.**

Many energy communities implements mechanisms to inform, train and engage members of the community. The capacity of the community to engage its members is a key component of performance and growth of the energy community.



Compile



GREEK

ΚΑΘΟΔΗΓΗΣΗ
ΤΩΝ ΜΕΛΩΝ ΑΠΟ ΤΟ
ΒΑΣΙΚΟ ΠΡΟΣΩΠΙΚΟ

**COACHING
OF MEMBERS
BY KEY
PERSONNEL**

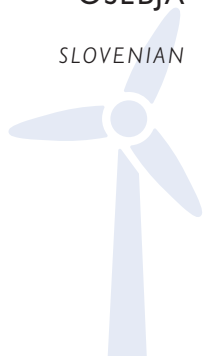
ENGLISH

SPANISH

ENTRENAMIENTO
DE LOS
MIEMBROS
POR PARTE DEL
PERSONAL CLAVE

USPOSABLJANJE
ČLANOV
S STRANI
KLJUČNEGA
OSEBJA

SLOVENIAN



OBUKA
ČLANOVA OD STRANE
KLJUČNOG OSOBLJA

CROATIAN



PORTUGAL

FORMAÇÃO
DOS MEMBROS
PELO PESSOAL-CHAVE



REPRESENTING TO OTHERS OUTSIDE THE ENERGY INITIATIVE

**Willingness and capacity to explain
and promote the EnC to
non-members.**



Compile

GREEK

ΕΚΠΡΟΣΩΠΗΣΗ ΣΕ
ΑΛΛΟΥΣ ΕΚΤΟΣ ΤΟΥ
ΕΝΕΡΓΕΙΑΚΟΥ
ΕΓΧΕΙΡΗΜΑΤΟΣ

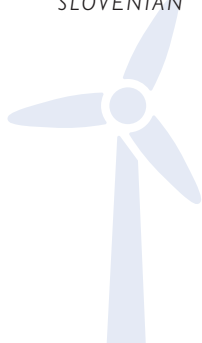
**REPRESENTING TO
OTHERS OUTSIDE
THE ENERGY
INITIATIVE**

ENGLISH



ZAVZEMANJE ZA
DRUGE ZUNAJ
ENERGETSKE
INICIATIVE

SLOVENIAN



SPANISH

REPRESENTACIÓN
A OTROS
FUERA DE LA
INICIATIVA
ENERGÉTICA



ZASTUPANJE DRUGIMA
IZVAN ENERGETSKE
INICIJATIVE

CROATIAN



PORTUGAL

REPRESENTAÇÃO PARA
OUTROS FORA DA
INICIATIVA ENERGÉTICA

TRANSFER TO OTHER ENERGY COMMUNITIES

**Mature, robust business models
are adaptable to various contexts.**

Key personnel of the energy initiative diffuse their
knowledge to other, less mature EnCs.



Compile



GREEK

ΜΕΤΑΦΟΡΑ ΣΕ
ΑΛΛΕΣ ΕΝΕΡΓΕΙΑΚΕΣ
ΚΟΙΝΟΤΗΤΕΣ

PRENOS
V DRUGE
ENERGETSKE
SKUPNOSTI

SLOVENIAN



**TRANSFER TO
OTHER ENERGY
COMMUNITIES**

ENGLISH



SPANISH



TRANSFERENCIA
A OTRAS
COMUNIDADES
ENERGÉTICAS



PRIJENOS NA DRUGE
ENERGETSKE ZAJEDNICE

CROATIAN

PORTUGAL



TRANSFERÊNCIA
PARA OUTRAS
COMUNIDADES
ENERGÉTICAS

REFINING THE SHARED VISION

Existing members communicate the core values and the mission of the Energy initiative to new members.

This encourages existing members to question presuppositions, and allows new members to introduce new perspectives.



Compile

IZBOLJŠANJE
SKUPNE VIZIJE

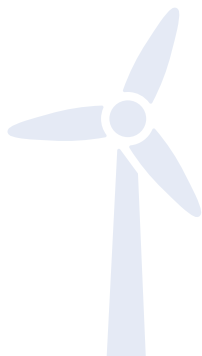
SLOVENIAN

GREEK

ΤΕΛΕΙΟΠΟΙΩΝΤΑΣ
ΤΟ ΚΟΙΝΟ ΟΡΑΜΑ

**REFINING THE
SHARED VISION**

ENGLISH



SPANISH

PERFECCIONA-
MIENTO DE
LA VISIÓN
COMPARTIDA



RAFINIRANJE
ZAJEDNIČKE VIZIJE

CROATIAN



PORTUGAL

REFINAR A
VISÃO PARTILHADA



